

### SPECIAL CORPORATE RATE AGREEMENT 2026

This Special Corporate Rate Agreement is made on 01/01/26 and is effective as of 01/01/26 by and between, **TESTAAHEL** incorporated and registered in Qatar with company number (CR: ) whose registered office is at Doha and Katara Hospitality incorporated and registered in Qatar with company number CR 101620 whose registered office is at Al Corniche Street, P.O. Box 6000.

Contact Name:	TESTAAHEL (Ministry of Defence)	Phone Number:	<a href="tel:+974-55998944">+974- 55998944</a>
Job Title:		E-mail Address:	testaahel@qaf.mil.qa
Company Address:	Doha Qatar		
Post Code:			
Country:			

We are pleased to extend the following discount to TESTAAHEL

Season Start Date	Season End Date	Room Type	Currency QAR Single	Inclusive Breakfast*
01-01-26	30-12-26	Deluxe Room, Skyline View	750	YES
		Deluxe Room, Corniche Sea View	800	YES
		Deluxe Room, Resort Sea View	850	YES
		Club Room, Resort Sea View	1,050	YES
		Junior Suite	1,400	YES
		Executive Suite	2,000	YES
		Diplomatic Suite	3,500	YES
		Penthouse Suite	5,500	YES
		Presidential Suite	15,000	YES
		Royal Suite	18,000	YES
Head of State Suite	18,000	YES		

**ADDITIONAL BENEFITS:**

- 15% Discount on owned F&B outlets

**A supplement of QAR 50 shall be applicable per day for double occupancy for our international buffet breakfast served in our Al Hubara Restaurant.**

**A supplement of QAR 250 shall be applicable per day for single occupancy for our international buffet breakfast lunch and dinner served in our Al Hubara Restaurant.**

To benefit from these negotiated rates, all **TESTAAHEL** business travelers must join the Marriott Bonvoy program at no cost.

The above rates are non-commissionable, VAT [and City Tax, STIPULATE ALL OTHER TAXES HERE] are/is at the current rate and therefore subject to change.

The above discount is subject to availability at the time of booking.

The discount is valid for individual reservations up to 9 rooms per night, (3 rooms for the same guest), Group pricing will apply for 10 rooms or more per night.

**GENERAL HOTEL RESERVATION CONDITIONS:**

Reservations must be guaranteed by a method of payment at the time of booking.

Check-in time is [15:00] PM and Check-out time is [12:00] PM.

Reservations may be cancelled 24h before day of arrival without penalty. Different cancellation terms may apply during certain times of the year and these will be communicated to you in advance.

For cancellations made after the cancellation period, guest will be charged a one-night stay, this also applies to “No-Shows”.

At the time of booking local hotel terms & conditions will apply.

Travelers may be asked to supply proof of identity upon check-in, to receive the negotiated discount.

The company must inform the hotel if bookings will be handled by a travel agency or a third party needing the rate loaded in the Global Distribution System (GDS) and must provide the Hotel with the relevant GDS instructions at the time of signing this agreement.

#### **BILLING PROCEDURES:**

All guestroom charges including room and tax and/or incidentals will be the responsibility of the individual traveller. If a traveller does not have a credit card, a cash deposit will be required upon check-in at the front desk. Any alternative payment such as direct billing or third party/pre-pay credit card must be arranged prior to the guest's arrival.

If blackout dates listed in Schedule A occur, certain terms in this contract may change. Blackout dates, like the below dates, mean the hotel cannot honour the agreed-upon rates during these periods:

- **Web Summit / LNG Conference 1-5 February 2026**
- **Eid Al Fitr 18-23 March 2026**
- **Eid Al Adha 25-31 May 2026**
- **F1 27 Nov 01 Dec 2026**
- **Doha forum 06-09 December 2026**
- **Qatar National Day: 17 to 19 December 2026**
- **New Year: 31 Dec 2025 to 01 Jan 2027**

#### **COMMITMENT:**

The Hotel commits to honor the above discounted rate and Organization agrees to communicate with its frequent travelers, naming **SHERATON GRAND DOHA RESORT & CONVENTION HOTEL** as one of its preferred hotels in **Doha, Qatar**.

As part of this agreement, we will provide [**QUARTERLY/MONTHLY**] performance updates to include information on the number of room nights utilized per month vs volume commitment, day of week usage, booking sources, travel agency usage, and room night production.

#### **MARRIOTT BONVOY:**

To benefit from these negotiated rates, all **TESTAAHEL** business must join the Marriott Bonvoy program, which is a free-to-join program. Marriott Bonvoy is Marriott International's travel program comprised of a portfolio of extraordinary brands designed to enable Members to explore the world in pursuit of their passions. Business travelers must join Marriott Bonvoy by visiting <http://www.joinmarriottbonvoy.com/MARSHA>, by downloading the Marriott Bonvoy App or at the Hotel front desk of any Participating property in Marriott Bonvoy. Marriott Bonvoy Members are eligible for benefits in accordance with the then-current Marriott Bonvoy Terms and Conditions. The Terms and Conditions are available at <https://www.marriott.com/loyalty/terms/default.mi>

#### **PRIVACY**

Marriott International, Inc. ("Marriott") is committed to complying with obligations applicable to Marriott under applicable privacy and data protection laws, including to the extent applicable EU data protection laws.

Organization will obtain all necessary rights and permissions prior to providing any personal data to Hotel, including all rights and permissions required for Hotel, Hotel affiliates, and service providers to use and transfer the personal data to locations both within and outside the point of collection (including to the United States) in accordance with Hotel's privacy statement (currently available at <http://www.marriott.com/about/privacy.mi>) and applicable law.

#### **ENTIRE AGREEMENT**

This Agreement contains the entire understanding between the parties with respect to the subject matter hereof, and supersedes all prior understandings and agreements relating thereto. No amendment, modification, or waiver of this Agreement, or any term hereof, may be effected except by an instrument in writing duly executed by both parties. In the event of a conflict between the main body of this Agreement and any schedules, the terms and conditions of the main body of this Agreement shall control.

#### **WAIVER**

No failure or delay by either party in exercising any right, power or privilege hereunder shall operate as a waiver thereof, nor shall any single or partial exercise thereof preclude any other or further exercise thereof or the exercise of any other right, power or privilege hereunder

#### **SEVERABILITY**

In the event any one or more of the provisions of this Agreement is held to be invalid or otherwise unenforceable, the enforceability of the remaining provisions shall be unimpaired and enforced to the full extent.

#### **COUNTERPARTS**

This Agreement may be executed in any number of counterparts, and this has the same effect as if the signatures on the counterparts were on a single copy of this Agreement

#### **CHANGE OF MANAGEMENT/OWNERSHIP:**

In the event that the ownership of the hotel may change and subject to the bearing this may have on the continued management of the hotel by Marriott International, all of the obligations under this contract might be transferred to the new ownership company, this independently of the Management Company.

#### **TERMINATION:**

This agreement may be terminated by either party without cause at any time by providing not less than 30 days' written notice to the other party.

To accept this agreement, please return a signed copy. Any changes to this agreement must be made in writing.

Upon receipt of the signed agreement, we will enter your negotiated business transient rate into our system and provide you with further booking instructions including a unique booking code. Please keep a copy of this agreement for your records.

In the event a fully signed original of this Agreement is not received by **30/01/26 SHERATON GRAND DOHA RESORT & CONVENTION HOTEL** reserves the right to renegotiate these terms.

**SIGNATURES:**

Approved and authorized by **TESTAAHEL**

Printed Name:		Signature:	
Job Title:		Date:	

Approved and authorized by Hotel:

Printed Name:	Firas Al Ali	Signature:	
Job Title:	Director of Sales and Distribution	Date:	01.01.2026